

DAVID A. SADLOWSKI, MS

A professional manager with extensive direct executive and consultant experience in program management, organizational development, marketing, business development and operations. A history of successes in leading progressively more challenging technical activities including aerospace and electronics systems development, spaceport operations, aircraft maintenance operations and related high tech industry operations. My goal and objective is to continue to grow as a corporate and community leader and as a contributor of positive outcomes in my profession and society.

Private/Public Consulting

Owner/Manager Stellar Focus, LLC

Owner/President, PLEXUS Consulting, LLC

- Guided Arctic Technology Inc. through a restructuring, business analysis and a successful ownership transfer.
 - Developed an Alaska Global Logistics concept for the Anchorage Economic Development Corporation.
 - Proposal preparation & strategic consulting to Alaska Aerospace Development Corp., Space Industries Inc., & Graphiti Ink
- Offered: Specialized consulting in program management, business development and operations, including organizational and program development, RFP and proposal preparation and review, feasibility and market studies, technical writing and technical guidance, budget sourcing and disbursement, life cycle support requirements, tactical and strategic planning.

Business Development, Marketing

COO/CFO, Space Florida

- Identified critical revenue generating assets and successfully negotiated contracts to extend revenue capture.
- Led the effort to have the AF assign the first space launch complex to SF for commercial development.

Vice President, ICRC Aerospace Services

- Executed a unique program for commercial use of NASA facilities, \$1.5 million added revenue generated.
- Grew the company by 35 percent by winning a \$15 million NASA materials testing contract.
- Grew NASA materials testing contract by \$12 million and captured a \$7 million testing follow-on contract.
- Won \$2 million in rocket launch services contracts supporting the US Air Force, Army and NASA.

Director, Business Dev., Arctic Slope World Services

- Grew company more than 30 percent by spearheading the win of a \$290 million Air Force Ballistic Missile Early Warning System support contract; beat Raytheon Corp. in head to head competition.

Assistant Director, Alaska Aerospace Development Corporation

- Prepared the winning proposal for a \$750 thousand NASA grant for a spaceport Mission Control Center.
- Project Manager for a proposal that won a \$6 million task order contract to support USAF rocket launches.

Operations

COO/CFO, Space Florida

- Organized the agency, hired critical staff, and developed the initial and future operational budgets.
- Identified external agency conflicts affecting Space Florida (SF) business development efforts. Arranged for senior Air Force (AF) and NASA managers to serve on SF Board of Directors.

Vice President, ICRC Aerospace Services

- Built relationship with Jacobs Engineering - led to \$6 million NASA engineering & science subcontract.
- Led the company's start up commercial aviation maintenance effort at Panama City, FL and McClellan Park, CA.

Assistant Director, Alaska Aerospace Development Corporation

- Developed exclusive partnership with Lawrence Livermore National Lab and a Satellite Ground Station industry in AK.

USAF Aircraft Maintenance Officer

- Successfully led up to 400 military and civilian staff. Controlled and directed all resources to meet requirements.

Program Management

Assistant Director, Alaska Aerospace Development Corporation

- Managed the successful development of the \$40 million Kodiak Launch Complex (KLC).
- Piloted the KLC business plan, Environmental Assessment and spaceport licensing to successful approvals.

USAF Command Representative, Communications Program Manager & Aircraft Maintenance Officer

- Program manager for a \$34 million upgrade producing the first remotely controlled large radar in the world.
- Program coordinator for a major modification to the Clear AFS, Ballistic Missile Early Warning System
- Expedited simultaneous F-15E and F-16 new squadron activations: operational on time and within budget.
- Program manager for a \$50 million emergency missile launch command system; fielded on time, in budget.
- Managed the completion of a major multi-aircraft conversion ahead of schedule and 30% under budget.

Recognition: Air Force Meritorious Service Medal (2), Commendation Medal (3), Achievement Medal, Vietnam Service Medal, Vietnam Cross of Gallantry and Vietnam Cross of Gallantry with Silver Star.

Education: M.S. Business Organizational Management, University of Laverne, Laverne, CA
B.S. Human Resource Management, New School for Social Research, New York, NY